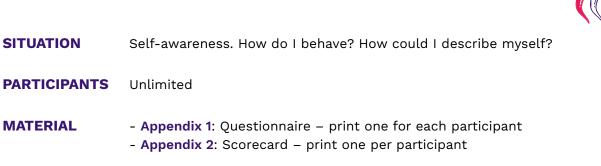
## **Exercise 3 BEHAVIOURAL SURVEY**

SITUATION

MATERIAL





TIME 10 - 30 minutes

## **OBJECTIVES**

- Knowing how I behave in given situations.
- Discovering what I can learn from that.
- Clearly determining my morals and beliefs.



## SEQUENCE

## The trainer:

- 1. Hands out the questionnaire (Appendix 1) to the participants (without the scorecard).
- 2. Lets the participants read the questions and asks them to answer as honestly and spontaneously as possible.
- 3. When everyone has completed the questionnaire, share the results (see Appendix 2 scorecard). The questionnaire and the scorecard may be taken home.
- 4. The exercise can be extended by asking further questions to the whole group or by dividing the group into subgroups of 2 to 3 people. Additional questions:
  - Do you agree with the results? (follower, assertive or reserved type)
  - How do you feel about this? Do you like it? Would you rather be a bit more ... ?

